



95年12月法人座談會

Genesys Logic, Inc.

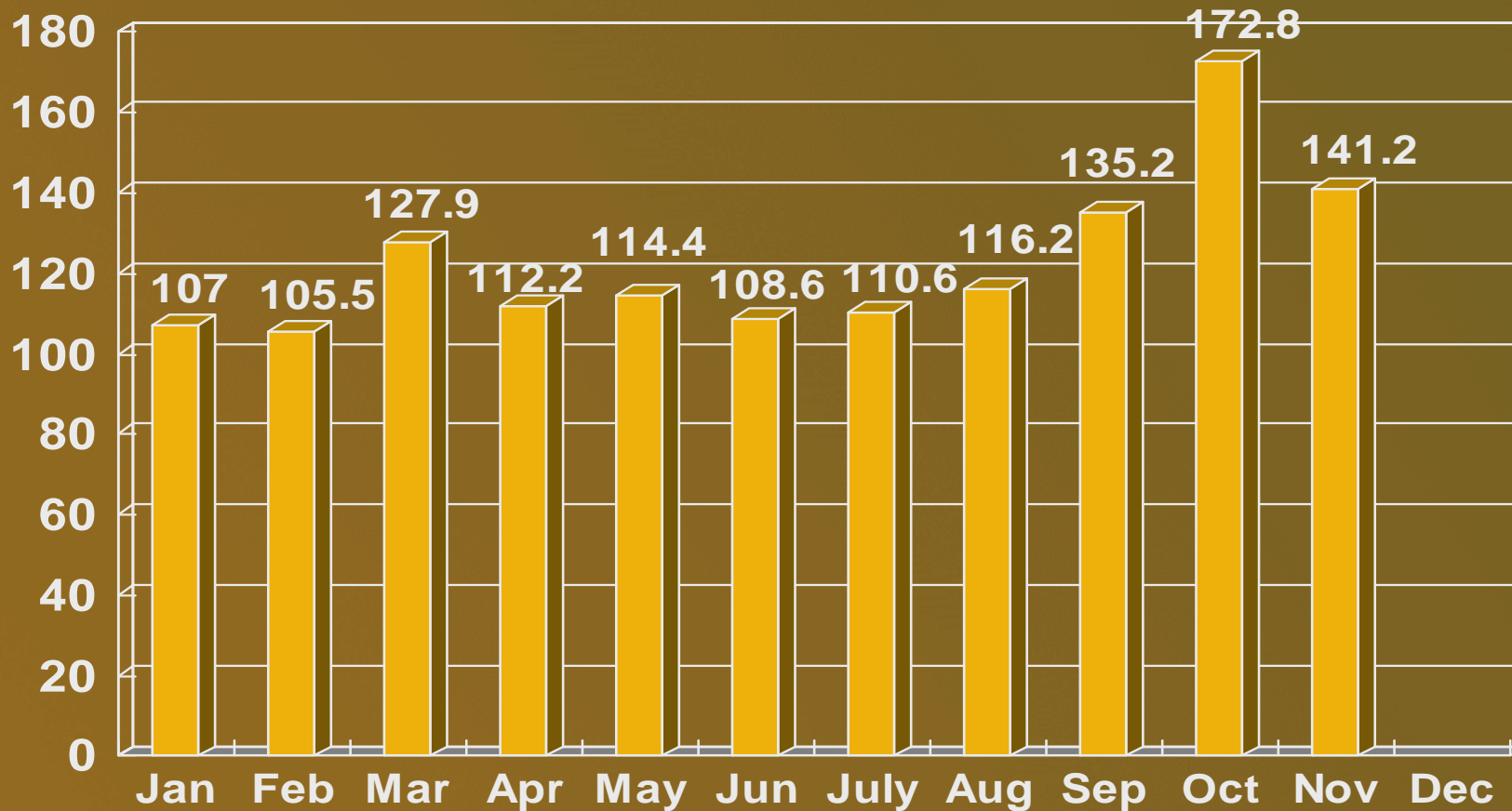
創惟科技 汪進德



Revenue by Month

Total : NT 1,352M

百萬

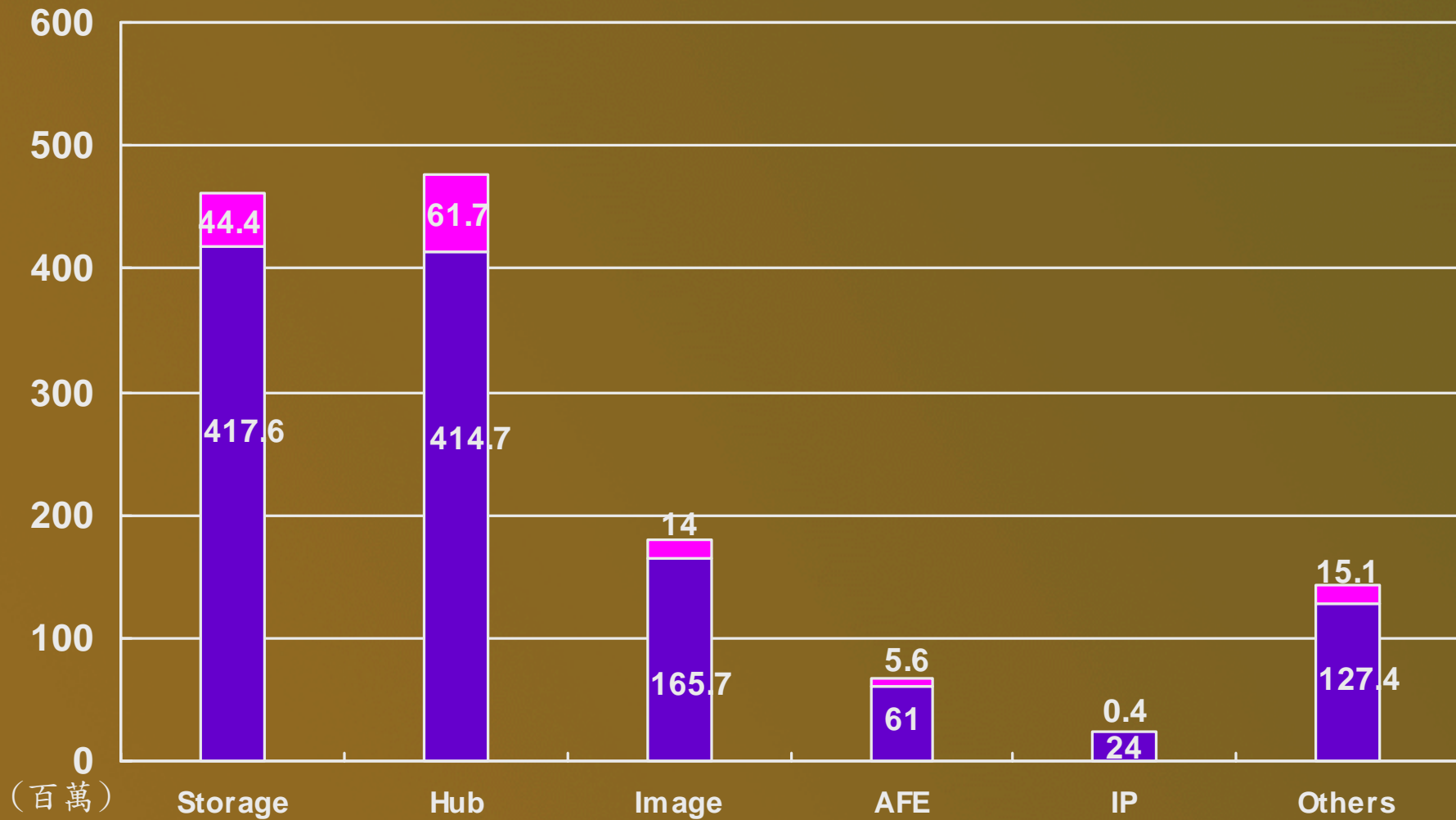


95年11月營收及獲利狀況(自結)

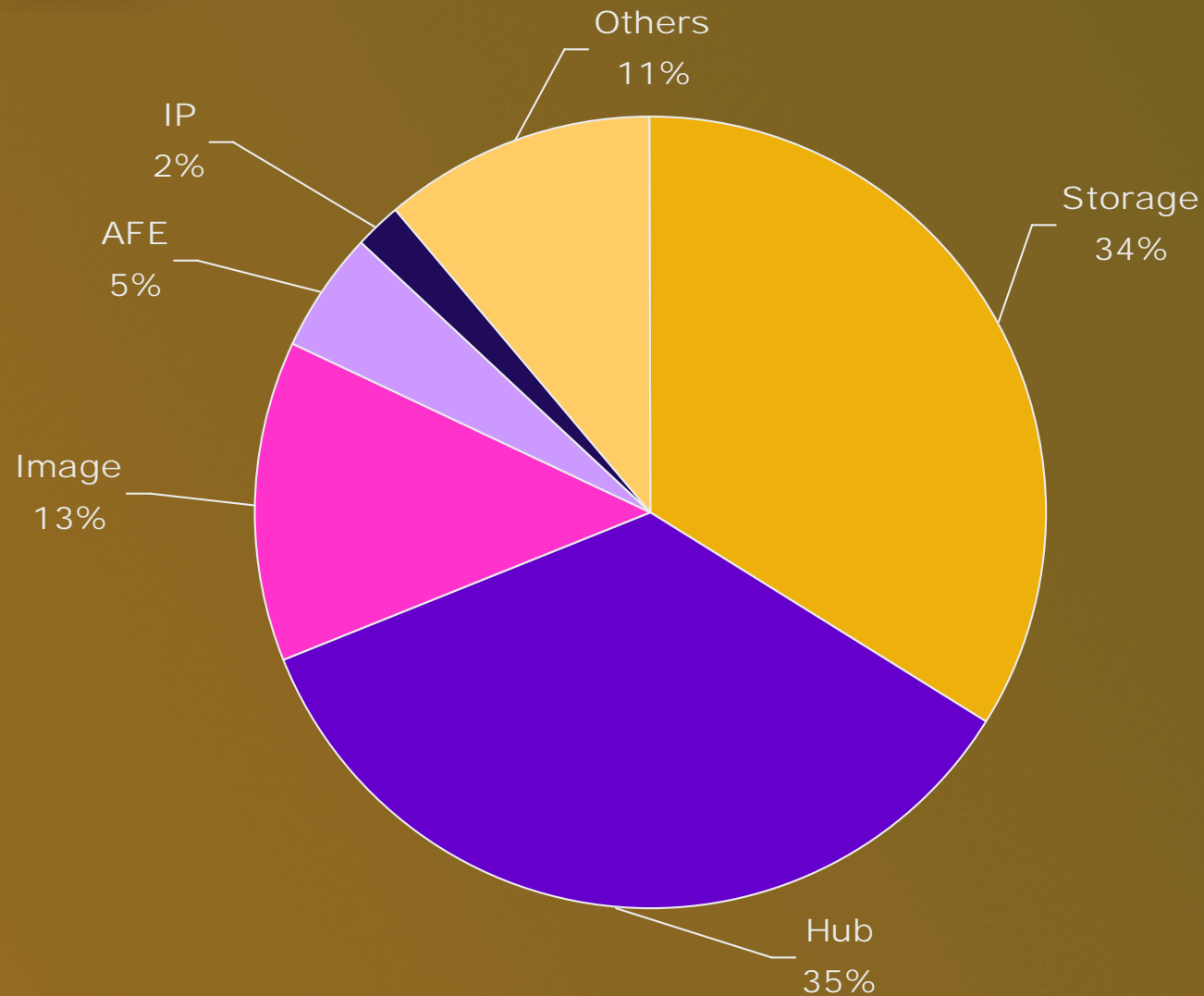
項目	開立發票總金額(仟元)	營業收入淨額(仟元)
本月	141,132	141,234
去年同期	156,045	155,444
增減金額	-14,913	-14,210
增減百分比	-9.56	-9.14
本年累計	1,364,704	1,351,583
去年累計	1,349,414	1,336,293
增減金額	15,290	15,290
增減百分比	1.13	1.14

Revenue by Product (monthly)

■ 累計至10月底 ■ 11月



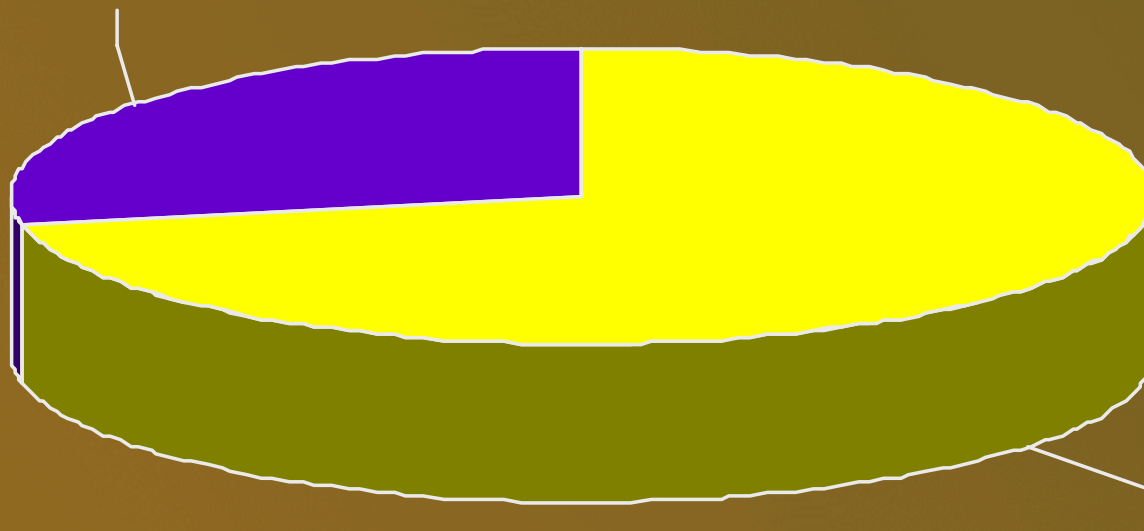
Revenue Percentage (YTD)



Storage 各項產品比例 (95年11月底)

Bridge Controller

28%

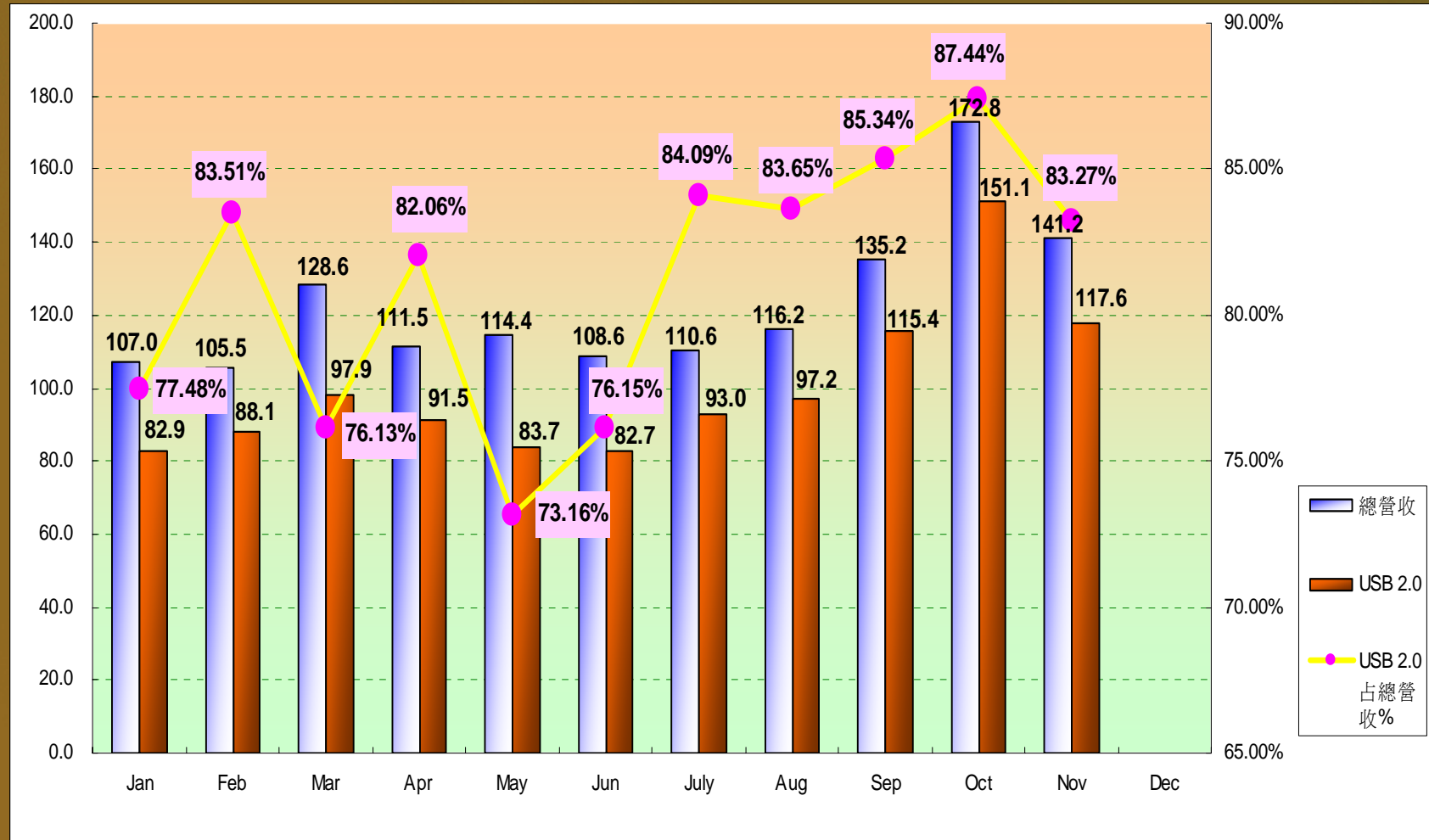


Card Reader

72%

USB 2.0 Revenue

單位：百萬元





New Product Update

- ✓ GL830 USB to SATA bridge controller -- Sampling
- ✓ GL826 USB 2.0 Multi-Card Reader Controller -- Sampling
- ✓ GL827 USB 2.0 SD/MMC/MS card reader controller – MP now
- ✓ GL819S USB 2.0 Multi-Card Reader Controller – MP now
- ✓ GL850G (cost down of GL850A) – MP now
- ✓ GL824 (USB 2.0 OTG chip) – design in stage
- ✓ GL9701 (PCI to PCI-E bridge) – 4Q06 MP



近期營收之主要變數

- ✓ 讀卡機晶片、USB 2.0 HUB for 消費性電子應用
↗ ↗
- ✓ 新產品如GL861, GL9714等產品的出貨狀況→
- ✓ 產品降價競爭之態勢→
- ✓ 產品功能改進、降低成本之效應→
- ✓ 策略性合作之產品開發案的推廣狀況 ↗
- ✓ 整體產業景氣循環→
- ✓ 匯率波動

Q & A