

# **2021 Sep Investors Conference**

Genesys Logic, Inc.

**Linus Wang, COO** 



## **Disclaimer Statement**

This presentation contains forward-looking statements, including statements about business outlook and strategy, and statements about historical results that may suggest trends for our business. These statements are based on estimates and information available to us at the time of this presentation and are not guarantees of future performance. Actual results could differ materially from our current expectations as result of many factors, including: our financial performance, including our net revenue, cost of revenue, operating expenses and ability to sustain profitability; our planned capital expenditures; our ability to expand our customer base; our ability to expand our product and service offerings; the impact of seasonality on our business; our ability to remediate the material weaknesses and significant deficiencies in our internal control over financial reporting; our ability to stay abreast of modified or new laws applying to our business; and our spending of the net proceeds from this offering. Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events, or otherwise.

# **Company Brief**

1997/4/2 **Established Date** 

**IPO Date** 2001/5/22

Chairman & CEO David Wang

President Miller Lin

COO & Spokesman **Linus Wang** 

Xindian, New Taipei City Location

San Jose Shenzhen **Subsidiaries** 

Capital NTD 902M (2020/12)

299 (2021/06/30) **Employees** 

74.92% R&D Engineering Related

**Major Products** USB 2.x/3.x I/F Controller

PCI Express /SATA I/F Controller

## **Product Lines**

#### **Storage**

- Flash Card Reader Controller
- Smartcard/SIM card Reader Controller
- SATA Controller





#### **USB Hub/Power Delivery**

- **Hub Controller**
- Power Delivery



#### **Imaging**

- PC Based USB Scanner Controller
- ARM Based USB Scanner Controller
- USB VGA/HD Camera Controller
- Fisheye Image Processor



## **Analog**

- USB Re-driver/ Re-timer
- PCIe Re-driver

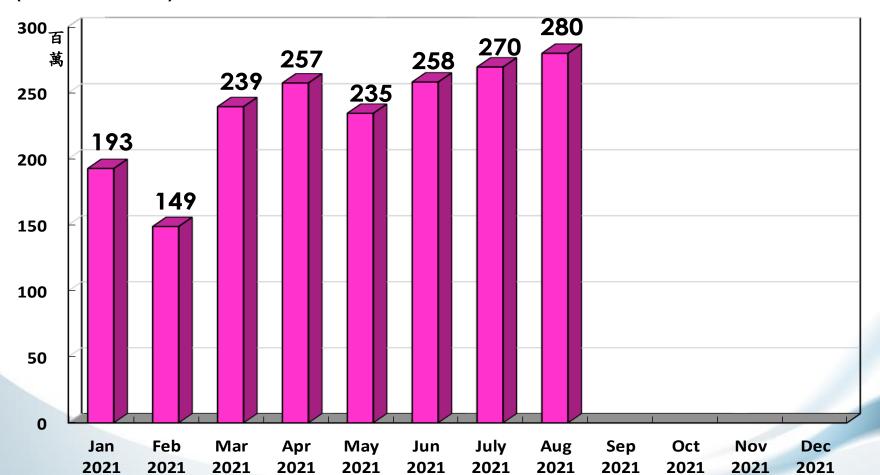




# Revenue by Month

202101-08 Total: NT 1881 M

(Unit: NT\$ Million)





# Y-on-Y Consolidated Operating Results

**Unit: NT\$ Thousand** 

Accounting Title	2021 1H	%	2020 1H	%	Amount Change	% Change
Revenue	1,331,256	100.0	1,252,226	100.0	79,030	6.3
Cost of Goods Sold	687,909	51.7	656,348	52.4	31,561	4.8
Gross Margin	643,347	48.3	595,878	47.6	47,469	8.0
Operating Expenses	433,618	32.6	381,766	30.5	51,852	13.6
Operating Income(Loss)	209,729	15.7	214,112	17.1	(4,383)	(2.0)
Non-Operating Income and Expense	(11,408)	(0.9)	(3,051)	(0.2)	(8,357)	(273.9)
Income before Tax	198,321	14.8	211,061	16.9	(12,740)	(6.0)
Income Tax Expense	25,242	2.0	28,164	2.2	(2,922)	(10.4)
Net Income	173,079	12.8	182,897	14.7	(9,818)	(5.4)
Profit, Attributable to :						
Profit, Attributable to Owners of parent	173,087	12.8	182,906	14.7	(9,819)	(5.4)
Profit, Attributable to Non-controlling interests	(8)	0.0	(9)	0.0	1.00	25.0
EPS	1.93		2.04			



## Q-on-Q Consolidated Operating Results

**Unit: NT\$ Thousand** 

Accounting Title	2021 2Q	%	2021 1Q	%	Amount Change	% Change
Revenue	750,219	100.0	581,037	100.0	169,182	29.1
Cost of Goods Sold	371,531	49.5	316,378	54.5	55,153	17.4
Gross Margin	378,688	50.5	264,659	45.5	114,029	43.1
Operating Expenses	224,555	29.9	209,063	36.0	15,492	7.4
Operating Income(Loss)	154,133	20.6	55,596	9.5	98,537	177.2
Non-Operating Income and Expense	(9,567)	(1.3)	(1,841)	(0.3)	(7,726)	(419.7)
Income before Tax	144,566	19.3	53,755	9.2	90,811	168.9
Income Tax Expense	17,580	2.3	7,662	1.3	9,918	129.4
Net Income	126,986	17.0	46,093	7.9	80,893	175.5
Profit, Attributable to :						
Profit, Attributable to Owners of parent	126,990	17.0	46,097	7.9	80,893	175.5
Profit, Attributable to Non-controlling interests	(4)	(0.0)	(4)	(0.0)	(1)	(0.0)
EPS	1.41		0.52			



## **Consolidated Financial Ratios**

	Y-o	n-Y			Q-o	n-Q		
Financial Ratio	2021 1H	2020 1H	2Q2021	1Q2021	4Q2020	3Q2020	2Q2020	1Q2020
Gross Margin	48.3%	47.6%	50.5%	45.5%	43.1%	44.6%	46.9%	48.5%
Expense Ratio	32.6%	30.5%	29.9%	36.0%	33.0%	29.7%	27.1%	35.0%
Operating net profit margin	15.7%	17.1%	20.6%	9.5%	10.1%	14.9%	19.8%	13.5%
Income before Tax Ratio	14.8%	16.9%	19.3%	9.2%	8.6%	14.0%	18.9%	14.2%
Book Value Per Share	16.34	15.89	16.34	14.92	17.37	16.79	15.89	14.55



## **New Products Status**

#### USB Hub

USB4 Hub: ES @ 2021/H2; MP @ 2022/Mid

#### PCIe C/R

■ SD 7.0 CR in NB: ES @ 2021/Q3; Design-in Phase

## Analog Products

- USB 3.2 G2 / PCIe G4 Re-driver: MP
- USB4 / PCIe G5 Re-driver: ES @ 2022/Q1

### **Others**

Fisheye Image Processor: MP

# **Major Factors on Recent Revenue**

- Wafer Supply Situation > >
- Assembly/Testing Capacity Situation >
- Contribution on New Product Lines **₹**
- **Delivery schedule for Key project** *▶*
- Chromebook market \( \square{\capacita} \)
- **Accessory Market Demand /**

